UNIFORM APPLICATION FOR MONTANA HOUSING LOAN, GRANT & TAX CREDIT PROGRAMS

TABLE OF CONTENTS

SECTION 1 INTRODUCTION AND PROGRAM DESCRIPTIONS	1
MONTANA DEPARTMENT OF COMMERCE	3
COMMUNITY DEVELOPMENT BLOCK GRANT (CDBG) PROGRAM	3
MONTANA BOARD OF HOUSING	
LOW INCOME HOUSING TAX CREDIT PROGRAM	5
MULTIFAMILY RISK SHARING PROGRAM	
MULTIFAMILY GENERAL OBLIGATION (G.O.) PROGRAMSINGLE FAMILY SET-A-SIDE PROGRAM	
HOME INVESTMENT PARTNERSHIPS PROGRAM (HOME)	
USDA RURAL DEVELOPMENT	12
HOUSING PRESERVATION GRANTS	12
RURAL RENTAL HOUSING 515 PROGRAM	14
FARMLABOR HOUSING 514 & 516 PROGRAM	16
SECTION 538 - GUARANTEED RURAL RENTAL HOUSING PROGRAM	
COMMUNITY FACILITIES LOAN AND GRANT PROGRAMS	
SECTION 2 UNIFORM APPLICATION	22
INSTRUCTIONS	22
REQUIRED ORDER OF APPLICATION	
UNIFORM APPLICATION FORMS	



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SECTION 1

INTRODUCTION AND PROGRAM DESCRIPTIONS

This Uniform Application for Montana Housing Loan, Grant and Tax Credit Programs packet contains the common forms and checklists the applicant must submit when seeking financial assistance from any of the funding programs listed below.

The participating programs developed this packet and common forms and checklists to reduce the time, effort and expense incurred when applying to multiple agencies for financial assistance.

The applicant can copy the completed forms and checklists in this packet and submit them to any of the participating programs. Refer to the program descriptions to identify eligible applicants.

The following programs have adopted the application materials contained in this packet:

Montana Department of Commerce

- Community Development Block Grant (CDBG) Program
- Montana Board of Housing (MBOH)
 - Low Income Housing Tax Credit Program
 - Multifamily Risk Sharing Program
 - Multifamily General Obligation (GO) Program
 - Single Family Set-A-Side Program
- Montana HOME Investment Partnerships Program (HOME)

U.S. Department of Agriculture - Rural Development

- Housing Preservation Grants
- Rural Rental Housing 515 Program
- Farm Labor Housing 514 & 516 Program
- Section 538-Guaranteed Rural Rental Housing Program
- Community Facilities Loan and Grant Programs

Each program has a unique mission and individual program requirements along with different ranking priorities for funds. It is important for the applicant to contact each program to obtain the program-specific application guidelines and any program supplemental information or materials required.

Be sure to contact each program for specific application deadlines and guidelines.

The forms and checklists found in this packet are intended for applicants applying for funding of housing-related projects.

It is important that applicants carefully complete the application materials. If the required information is not provided, the application may be rejected or processing delayed while the funding agency contacts the applicant for additional information. If an incomplete application is submitted and the application is being reviewed by a competitive funding program (CDBG, HOME and Tax Credits), ranking points could be reduced and funding jeopardized.

This packet includes:

- Information about each funding program;
- A Checklist of Required Forms;
- The Uniform Application Form for Montana Housing Projects with instructions;
- The Environmental Uniform Request for Information

The application materials provided in this packet are available on computer disk. Some of the information requested in the application materials is presented in tables, which can be easily expanded when prepared on a computer. In addition, applicants using the computerized application materials can integrate information where appropriate rather than attaching separate sheets.

The packet was formatted in Microsoft Word 6.0 for Windows and Microsoft Excel 5.0. Upon request, the application materials can also be provided in other versions of Microsoft Word and some other word processing programs. However, if the packet is reformatted for a different word processing or spreadsheet program, it could change the format, function, and appearance of some of the information.

If you need additional copies of this packet, a computer disk with the packet and forms on it, or if you have any questions, contact one of the following programs:

USDA Rural Development - Rural Housing Service

Deborah Chorlton, Program Director (e-mail: deborah.chorlton@mt.usda.gov)

PO Box 850

Bozeman, MT 59771

Phone: (406) 585-2515 / Fax: (406) 585-2565

http://www.rurdev.usda.gov/rhs/

Montana Department of Commerce - Community Development Block Grant (CDBG) Housing and Public Facilities Program

Joanne Gilbert, CDBG Program Assistant (e-mail: jgilbert@state.mt.us)

PO Box 200523

Helena, MT 59620-0523

Phone: (406) 841-2791 / Fax: (406) 841-2771

http://commerce.state.mt.us/CDD/CDD Home.html

Montana Department of Commerce - HOME Investment Partnerships Program

Julie Flynn, Program Manager (e-mail: juflynn@state.mt.us)

PO Box 200545

Helena, MT 59620-0545

Phone: (406) 841-2820 / Fax: (406) 841-2821

http://housing.state.mt.us/Hous Prog HOME.html

Montana Department of Commerce - Montana Board of Housing

Mathew Rude, Multi-Family Program Manager (e-mail: mrude@state.mt.us)

Bob Morgan, Single-Family Program Manager (e-mail: bmorgan@state.mt.us)

PO Box 200528

Helena, MT 59620-0528

Phone: (406) 841-2840 / Fax: (406) 841-2841 or 841-2839

http://housing.state.mt.us/Hous_Prog_BHB.html

MONTANA DEPARTMENT OF COMMERCE COMMUNITY DEVELOPMENT BLOCK GRANT (CDBG) PROGRAM

The CDBG Housing and Public Facilities Grants Program, administered by the Community Development Division of the Department of Commerce (MDOC), is a competitive grant program that distributes federal funds received by MDOC from the U.S. Department of Housing and Urban Development (HUD). This program is designed to help communities with populations of less than 50,000 address their most critical housing, public infrastructure and community development needs. CDBG Housing Grants are intended to assist communities in a wide range of activities with the goal of providing decent, safe, and sanitary housing for low- and moderate-income residents at an affordable price. Federal law requires that all CDBG projects must principally benefit low- and moderate-income (LMI) persons.

Components of Montana's CDBG Program: A wide variety of community development projects are eligible for funding during calendar year 2004's competitions in CDBG's four grant categories:

- **CDBG** <u>Planning Grants</u> (from the Housing and Public Facilities portion of CDBG) Federal Fiscal Year (FFY) 2004 applications are due **April 23**, **2004**.
- CDBG <u>Public Facilities Grants</u> FFY 2005 applications are due **May 28, 2004**. (Applications for FFY 2004 Public Facilities were due May 23, 2003.)
- CDBG <u>Housing Grants</u> FFY 2005 applications are due **November 19, 2004**. (Applications for FFY 2004 were due **October 17, 2003**.
- CDBG <u>Economic Development (ED) Grants and Loans</u> Please go to http://commerce.state.mt.us/BRD/BRD_CDBG.html for guidelines for applying for CDBG ED planning grants and economic development loans from the Business Resources category of Montana's CDBG Program, which is designed to stimulate economic development activity by assisting Montana's private sector to create or retain jobs for low and moderate income persons. Administered by MDOC's Business Resources Division, the CDBG ED Program of grants and loans is an open cycle i.e., applications are accepted on a continuous basis as long as funding is available for the program year. Contact Program Manager Karyl Tobel at 841-2733 for more information.

CDBG Requires Benefit to Low- and Moderate-Income (LMI) persons: For CDBG Housing projects, an applicant must document that a minimum of 51 percent of the non-administrative funds requested for a project will be used for activities clearly designed to meet the identified needs of LMI residents. To receive credit as benefiting LMI persons, HUD regulations require that housing units assisted with CDBG funds must be occupied by low- and moderate-income persons.

Eligible Applicants: Eligible applicants for CDBG grants are limited to general-purpose local governments:

- Towns and cities under 50,000 population
- Counties
- Local governments can apply on behalf of nonprofit organizations or specialpurpose governmental agencies. The local government receiving the grant assumes ultimate responsibility for administration of funds and compliance with all federal and state requirements.

Eligible Activities: Eligible activities for CDBG Housing Grant applications:

• Acquiring, clearing, or rehabilitating sites or structures for use or for resale for new housing.

- Converting existing nonresidential structures for residential use.
- Demolition of vacant, deteriorated housing units with the intent of making the site available for new housing construction;
- Financing or subsidizing the construction of new permanent, residential units (including assisted living facilities) when a local nonprofit organization sponsors the project.
- Weatherization and energy conservation activities: Increasing the energy efficiency of housing units through installation of storm windows and doors, insulation, replacement of heating equipment, or other weatherization improvements.
- Rehabilitating substandard housing.
- Homebuyer assistance for low and moderate-income persons.
- Providing site improvements or public facilities to publicly-owned land or land owned by a nonprofit organization to be used or sold for new housing.

Application Conditions for Previous CDBG Award Recipients: To be eligible to apply for a year 2005 CDBG housing grant, a previous recipient of any CDBG award must:

- Be in compliance with the project implementation schedule in its CDBG contract with MDOC for any current grant awarded in the Public Facilities or Housing categories;
- Not have any unresolved audit or monitoring findings related to any previous CDBG grant award; and
- Have met all additional conditions for eligibility that are relevant to FFY 2005 applications (such as adequate spend-down of grant funds, submission of required project completion reports, scheduling of required audits, and reaching final or conditional closeout status). These additional conditions are described and explained in the Montana Community Development Block Grant (CDBG) Program FFY 2005 Application Guidelines for Housing Projects.

Grant Ceiling for 2005 CDBG Housing Grants:

- \$500,000 is the grant ceiling for CDBG Housing project grants.
- Based on the latest available information from HUD, an estimated \$1,482,445 (of the estimated total \$7,846,000 Montana CDBG FFY 2005 allocation) will be available for FFY 2005 CDBG Housing grants.

Application Process: There are two basic application requirements documents that must be reviewed and followed to create a complete CDBG Housing Grant application. It is important for potential applicants to obtain *both* of the following publications from the Montana CDBG program in order to be aware of all requirements for CDBG housing grant applications:

- 1) Montana Community Development Block Grant (CDBG) Program FFY 2005

 Application Guidelines for Housing Projects. This document contains instructions, requirements, and procedures and the format for CDBG Housing grant applications and provides specific, detailed information about CDBG housing program policies.
- 2) The Uniform Application for Montana Housing Loan, Grant & Tax Credit Programs. This is a common application form used for all Montana housing grant and loan programs. It must be completed and submitted to CDBG as one portion of the CDBG-specific housing grant application.

Potential applicants are encouraged to contact the Montana CDBG Housing Program staff (406) 841-2791 for assistance concerning grant applications. You can also find information about these topics at http://commerce.state.mt.us/CDD/CDD_CDBG.html.

LOW INCOME HOUSING TAX CREDIT PROGRAM

The low income housing tax credit is available under Section 42 of the Internal Revenue Code of 1986. The credit is a federal income tax credit for owners of qualifying rental housing, which meets certain low-income occupancy and rent limitation requirements. The credit is taken as a reduction in participants tax liability over a 10-year period. The credit can also be sold to investors to act as a financing source.

An owner must first obtain a credit allocation from the appropriate state agency before claiming the tax credit. The amount of tax credit, which may be allocated annually for housing within Montana, is \$2,075,000.00. The Montana Board of Housing (MBOH) is the state agency, which allocates the tax credit for housing located in Montana.

Eligible Applicants

- Governmental Entities
- Non-Profit Entities
- For-Profit Developers

Eligible Projects

- Residential rental buildings available to the general public including:
- New construction
- Substantial rehabilitation of an existing project
- Acquisition with substantial rehabilitation
- Non-qualifying properties:
- 4 units or less occupied by owner or relative
- Nursing Home or Life Care
- Retirement Homes with significant services
- Dormitories or Trailer Parks

Funding Requirements

Ten percent (10%) of the credit available is required to be set aside for projects involving qualified non-profit organizations, twenty percent (20%) of the credit amount is reserved (in the first application round) for developments receiving \$100,000 or less in credits and the remaining credits are available to be allocated in the general pool. However, twenty-five percent (25%) of the total annual credit amount will be the maximum credit allocated to any one development or developer annually.

Federal law mandates that, although a proposed development may be technically eligible for a credit amount, the state housing credit agency (MBOH) may not allocate more credit than is necessary for the financial feasibility of the development and its viability as a qualified low-income housing project throughout the compliance period

Application Process

Two competitive application rounds are held each year to award the credits. Submission deadlines for these rounds are typically in January and April. Complete applications will be ranked according to the Development Selection Criteria of the program and reviewed for completeness and soundness of the development. The chief executive officer and other community officials of the

local jurisdiction of the development will be notified and given an opportunity to comment on the development. Based on the project reviews and public comments, the Board will award credits to successful applicants.

The Qualified Allocation Plan provides specific information about the program and all of its requirements. It is important that potential applicants obtain this publication in order to be aware of these requirements.

MULTIFAMILY RISK SHARING PROGRAM

The Risk Sharing Program is a source of permanent mortgage financing for affordable rental housing which meets certain low-income occupancy and rent limitation requirements. This program works in partnership with the Department of Housing and Urban Development (HUD), whereby HUD provides mortgage loan insurance and the Board provides mortgage underwriting and loan management as well as financing, and the two entities share the risk of loss from a project default.

The Montana Board of Housing (MBOH) is authorized to make loans to multifamily housing sponsors by state law. The MBOH received final approval to participate in the Risk Sharing Program with HUD on June 13, 1994.

The Board will provide 30 year fixed rate mortgages for low-income rental housing which meet underwriting eligibility and receive approval of HUD mortgage insurance. The mortgage rate will be determined according to current market conditions when the loan is funded.

Eligible Applicants

- Governmental Entities
- Non-Profit Entities
- For-Profit Developers

Eligible Projects

- Residential rental buildings available to the general public of 5 or more units, and not exceeding 36 units are eligible. An exception may be granted for the 36-unit maximum if the project would provide a documented public purpose. Including:
 - New construction
 - Acquisition with substantial rehabilitation
- Non-qualifying properties:
 - Projects under construction, hotels, dormitories, transient housing, rooming houses, military impact areas as determined by HUD, retirement service centers with kitchen and dining facilities or luxury accommodations, nursing homes, intermediate care facilities (licensed as medical facilities) or trailer parks.

Funding Requirements

The Board intends to finance projects through the issuance of tax-exempt bonds or through funds within existing indentures.

Application Process

Proposals will first be submitted for Preliminary Feasibility Approval, which will be required for all projects, and which will provide an evaluation of projects on a preliminary basis. Requests for Preliminary Feasibility Approval will be accepted on a first-come/first-serve basis by the MBOH on the 15th of each month, and will be presented to the board the following month. Once the MBOH staff and Board approve the project through a Preliminary Feasibility Approval letter, the sponsor will be invited to submit the information required for Commitment processing.

he Risk Sharing Program Guidelines provide specific information about the program a ll of its requirements. It is important that potential applicants obtain this publication rder to be aware of these requirements.	nc in

MULTIFAMILY GENERAL OBLIGATION (G.O.) PROGRAM

The General Obligation (G.O.) Program is a source of permanent mortgage financing for affordable rental housing which meets certain low-income occupancy and rent limitation requirements. The Board provides mortgage underwriting and loan management as well as financing

The Montana Board of Housing (MBOH) obtained a General Obligation (G.O.) rating of A2 from Moody's Investors Service in April 1997. With this rating, the Board is able to issue tax-exempt bonds to finance projects that do not have mortgage insurance. These projects will typically have multiple sources of funding which have very low loan to value ratios and little risk of loss in the event of loan default.

The Board will provide fixed rate mortgages for low-income rental housing which meet underwriting eligibility established by the Board. The mortgage rate will be determined according to current market conditions when the loan is funded.

Eligible Projects

- Residential rental buildings available to the general public, including:
 - New construction
 - Acquisition with substantial rehabilitation
- Non-qualifying properties:
 - Hotels, dormitories, transient housing, rooming houses, retirement service centers with kitchen and dining facilities or luxury accommodations, nursing homes, intermediate care facilities (licensed as medical facilities) or trailer parks.

Eligible Applicants

- Governmental Entities
- Nonprofit Entities
- For-Profit Developers

Funding Requirements

The Board intends to finance projects through the issuance of tax-exempt bonds or through funds within existing indentures.

Application Process

Proposals will first be submitted for Preliminary Feasibility Approval, which will be required for all projects, and which will provide an evaluation of projects on a preliminary basis. Requests for Preliminary Feasibility Approval will be accepted on a first-come/first-serve basis by the MBOH on the 15th of each month, and will be presented to the board the following month. Once the MBOH staff and Board approve the project through a Preliminary Feasibility Approval letter, the sponsor will be invited to submit the information required for Commitment processing.

The <u>General Obligation (G.O.) Program Guidelines</u> provide specific information about the program and all of its requirements. It is important that potential applicants obtain this publication in order to be aware of these requirements.

SINGLE FAMILY SET-A-SIDE PROGRAM

The Montana Board of Housing (MBOH) has loan prepayments that it can use to purchase FHA insured or VA and RD guaranteed mortgage loans for affordable homes. The mortgage rates on the prepayments range from 5% to 7.75% for an average rate of approximately 6.0%. The MBOH is seeking proposals for <u>programs</u> which will provide affordable single-family homes for low-income Montana's using the above funds to provide permanent financing of such homes with 30 year mortgages. Proposed programs should be targeted to populations that are not able to obtain home ownership through existing Board programs.

Innovative techniques in planning, construction, and building design are encouraged. Also encouraged is the use of additional assistance such as grants, donated or low cost labor and/or land, and infrastructure benefits that will also help provide homes to Montanans who otherwise could not acquire home ownership.

Eligible Projects

- Include: Single-Family Home ownership programs
- Non-qualifying:
 - Individuals needing a personal mortgage should not apply under the set-a-side program.
 However, the individual may qualify for a mortgage under a program that has already received a set-a-side.

Eligible Applicants

- Governmental Entities
- Nonprofit Entities
- For-Profit Developers

Funding Requirements

The Board intends to finance projects through the prepayments of loans under existing single-family bond programs. Maximum MBOH commitment per proposal is \$3 million, unless proposal is a consolidated application from a group of eligible entities.

Application Process

Applications received by the 15th of the month will be reviewed by the staff and presented to the Board the following month for its consideration. Proposals will be processed on a first-come, first-served basis.

The <u>Set-a-side Program Request for Proposal</u> provides specific information about the program and all of its requirements. It is important that potential applicants obtain this publication in order to be aware of these requirements.

MONTANA DEPARTMENT OF COMMERCE HOME INVESTMENT PARTNERSHIPS PROGRAM (HOME)

The HOME Program was created under Title II of the National Affordable Housing Act of 1990. The primary purpose of the HOME Program is to expand the supply of decent and affordable housing for low-and very-low income Montanans.

Eligible Applicants

- Units of local government (Municipalities and Counties)
- Community Housing Development Organizations (CHDOs). CHDOs are non-profit organizations that request certification from the Montana HOME Program
- Public Housing Authorities

Eligible Projects

- Acquisition
- New Construction
- Reconstruction / Rehabilitation
- Tenant Based Rental Assistance (TBRA)
- Homebuyer Assistance

Eligible Configurations

- Single-family units
- Multi-family units
- Transitional housing units
- Single Room Occupancy (SRO) units
- Group Homes

Project activities must benefit Montanans at or below 80% of Area Median Income.

Funding Considerations

- \$500,000 grant ceiling, subject to per-unit subsidy limits
- \$1,000 minimum HOME fund investment per housing unit
- 5% local match required (5% of the HOME project dollars, excluding soft costs)
- Project soft costs up to: 8% for new construction, TBRA or acquisition projects;

10% for homebuyer assistance projects; and

12% for rehabilitation projects

Application Process

HOME funds are awarded annually through a competitive ranking process. The 2004 application deadline is March 5, 2004 and successful applicants will be notified of their grant award in May. The 2005 application deadline will be in early March 2005.

Uniform Housing Applications and HOME Program Guidelines are available to interested parties. Affordable Housing Application Workshops are held at locations across the state to inform potential applicants about various types of funding available for housing projects. HOME staff provides workshop participants with program specific guidance and assists in identifying HOME eligible housing projects. In addition to the Application Workshops, HOME staff is available throughout the year to provide technical assistance to potential applicants. Contact the HOME Program at 406-841-2820.

HOME's Application Guidelines may be found at: http://housing.state.mt.us/Hous_Prog_HOMEappls.html

USDA RURAL DEVELOPMENT HOUSING PRESERVATION GRANTS

Housing Preservation Grants (HPG) are partnered with Housing Authorities and/or public bodies for the purpose of rehabilitating single family dwelling units or multi-family housing units which are occupied by very low to low income rural persons.

Eligible Applicants

Eligible applicants include public bodies or public or private non-profit corporations, including Indian Tribes. The applicant must have experience in administering low-income housing developments, be legally obligated to administer HPG funds, and have adequate resources to carry on other programs to which they are committed without jeopardizing the HPG Project. When an identity of interest exists between a nonprofit entity and the owner of a dwelling, the property is not eligible for assistance.

Individual homeowners can receive HPG assistance providing they meet the following requirements:

- Income determined to be very low or low.
- Provide proof of ownership of the dwelling.

Rental properties and tenants are considered eligible if they meet the following requirements:

- Owners of rental properties must provide proof of ownership.
- In order for a unit within a rental property to be assisted with HPG funds the following requirements must be met:
 - The tenant must have income that meets the very low or low-income definition.
 - The tenant must be the intended occupant of the unit.
- When an identity of interest exists between a nonprofit entity and the owner of a dwelling, the property is not eligible for assistance.

Eligible Projects

- Eligible project purposes include:
- Installation or repair of sanitary water and waste systems.
- Energy conservation: insulation, windows, and doors.
- Repair or replacement of heating systems.
- Electrical wiring.
- Repair of structural supports and foundations.
- Repair or replacement of roofs.
- Replacement of severely deteriorated siding or porches.
- Alterations to provide accessibility for disabled people.
- Repair of National Register of Historic Places.
- Repairs to manufactured housing.
- Additions to dwellings to alleviate overcrowding or to remove health hazards.
- Replacement housing (existing, individual owner occupied only). If the cost of such repairs
 is not economically feasible or practical, then the grantee may consider replacing the
 existing housing with replacement housing.

Application Process

Applications may be submitted during a 90-day period, typically starting in December each year. The exact dates in which applications can be received are outlined in the Notification of Fund Availability (NOFA) when it is published in the Federal Register.

Applications may be submitted to any Montana Rural Development Local Office or the State Office.

USDA RURAL DEVELOPMENT RURAL RENTAL HOUSING 515 PROGRAM

The basic objective of the Rural Rental Housing program is to provide eligible low and very low-income persons with economically designed and constructed rental facilities suited to their living requirements.

Eligible Applicants

To receive assistance through the 515 program, applicants must meet the following criteria:

- Must have the ability and experience to operate and manage a rental housing project successfully.
- May be individuals, trusts, associations, partnerships, limited partnerships, state or local public agencies, cooperatives, and non-profit corporations.

Eligible Projects

Applications will be invited from designated places only. The designated place list is reviewed and updated each fiscal year.

Eligible loan purposes include:

- Construction of new multi-family housing units including:
 - Purchase and improve land
 - Provide streets, water and waste disposal systems
 - Supply appropriate recreation and service facilities
 - Install laundry facilities and equipment
 - Landscaping
- Purchase and rehabilitate existing dwellings where:
 - Rehabilitation work is moderate to substantial.
 - The structure must be physically and structurally sound enough to afford maximum safety.
 - Create a suitable and appealing living environment and be substantially equivalent to new construction in quality and livability.

Funding Considerations

The amortization period of each loan will not exceed the economic life of the security.

The <u>payment period</u> will not exceed 30 years from the date of the note; however, if necessary to ensure affordability, the loan may be amortized for a period not to exceed 50 years.

Loan limits:

- Nonprofits 102% (100% of the value of the security, plus 2% initial operating capital).
- Limited Profits 97% of security value.
- Limited Profits with Tax Credits 95% of security value.

Interest rate:

Market rate reduced to 1%. The payment is based on 1% plus tenant contribution in excess of basic rent.

Application Process

Applications may be submitted during a 90-day period, typically starting in December each year. The exact dates in which applications can be received are outlined in the Notification of Fund Availability (NOFA) when it is published in the Federal Register.

Applications must include all information, materials, forms, and exhibits required by 7 CFR, part 1944, subpart E. Applications should be submitted to the state office.

Ranking Criteria

Loan requests determined complete and for authorized purposes will be reviewed and scored utilizing the following criteria:

- Presence and extent of leveraged assistance (5 to 20 points), which includes:
 - a) Loans and grants from other sources.
 - b) Contributions (above the required amount) from the borrower's own resources (including land).
 - c) Low Income Housing Tax Credits.
 - d) Tax abatements.
- The loan request is for units to be developed on Tribal land (20 points).
- The loan request includes donated land (5 points).

USDA RURAL DEVELOPMENT FARM LABOR HOUSING 514 & 516 PROGRAM

The Farm Labor Housing program provides loans and grants to finance construction of on and offsite housing for farm laborers and their families.

Eligible Applicants

To be eligible for assistance through the Farm Labor Housing program, the applicant must meet the following requirements:

- Be a farm worker
- Family farm partnership
- Family farm corporation
- Association of farmers whose farming operations demonstrate a need for farm labor housing, or an organization which will own the housing and operate it on a nonprofit basis
- Nonprofit limited partnership in which the general partner is a nonprofit entity.

Funding

Loans are subsidized to borrowers at a one-percent interest rate. The program also has tenant subsidies available to reduce the amount of rent a tenant must pay.

Loan Limits

- If receiving any benefits from tax-credits, the amount will be limited to no more than 95% of the total development cost or 95% of the security value, whichever is lower.
- For applicants without tax credits, non-profit entities, or State or local public agencies, the amount of the RHS loan will be limited to the total development cost or the security value, whichever is less, plus the 2% initial operating capital.
- For all other applicants, the amount of the RHS loan will be limited to no more than 97% of the development cost or the security value, whichever is less.

Grant Limits

- Maximum amount of the grant may not exceed the lesser of 90% of the total development cost; or
- That portion of the total cash development cost which exceeds the sum of any amount the
 applicant can provide from its own resources plus the amount of a loan which the applicant
 will be able to repay, with interest, from income from rentals which low-income farm worker
 families can be reasonably expected to pay.

Application Process

Applications may be submitted during a Notification of Funding Availability (NOFA). Applications are to be submitted to the Montana Rural Development State Office.

USDA RURAL DEVELOPMENT SECTION 538 - GUARANTEED RURAL RENTAL HOUSING PROGRAM

This program is intended to reach the needs of rural America not being served with the section 515 Direct Rural Rental Housing Program - mainly rural residents with low to moderate incomes.

Eligible Applicants

Eligible <u>applicants</u> include nonprofit corporations, public bodies, and for-profit organizations.

Eligible <u>lenders</u> are those currently approved and considered eligible by the Federal National Mortgage Association, the Federal Home Loan Mortgage Corporation, the Federal Home Loan Bank members, or the Department of Housing and Urban Development for guaranteed loan programs supporting multifamily housing.

State Housing Finance Agencies (HFAs) are also considered eligible lenders provided they demonstrate they have the ability to underwrite, originate, process, close, service, manage, and dispose of multifamily housing loans in a prudent manner. Other lenders have the opportunity to enter into a correspondent bank relationship with approved lenders in order to participate in the program.

Eligible <u>tenants</u> include very low-, low- and moderate-income (up to 115% of median) households. Rents must average 30% of median income for the area served, adjusted for family size. Mixed income projects are encouraged.

Eligible Projects

New or existing with rehabilitation. The focus will be on the creation of new units, not refinancing. Rehabilitation must be classified as moderate or substantial.

<u>Eligible areas</u> in Montana include any area that shows a need and demand except Billings, Bozeman, Great Falls, Helena, and Missoula.

Funding Considerations

Eligible loan amounts are determined as follows:

- Nonprofit corporations, public bodies up to 97% of value or development cost whichever is lower.
- For-profit owners up to 90% of value or development cost, whichever is lower.

Section 538 loans have a maximum term of 40 years, and loans must be fully amortized.

<u>Rates</u> of guaranteed loans must be fixed, as negotiated between lender and borrower, within the Rural Housing Service maximum established under the Notice of Fund Availability (NOFA). The rate is based on the 30-day Treasury Bond Rate on the day prior to date of loan closing.

The <u>guarantee amount</u> will be limited to 90%. The guarantee covers unpaid principal, interest, and other allowable fees.

<u>Lien positions</u> are required. USDA Rural Development must hold a first mortgage or deed of trust for the final project.

There are some <u>fees</u> associated with the guaranteed loan program. The initial loan guarantee fee is 1% payable to Rural Development at guarantee. For combination construction and permanent

financing, the Agency reserves the right to charge an additional fee on the portion advanced during construction, which will be announced in the annual Notice of Fund Availability (NOFA). The annual servicing fee is 1/2% of the outstanding balance due annually on the anniversary date of the note.

<u>Subsidies</u> are available. At least 20% of the loans guaranteed shall be provided with interest credit by Rural Development to the extent necessary to reduce the rate to the applicable Federal rate as defined in section 42 of the tax code.

Guarantee loans also have <u>preservation</u> requirements. Loans must remain affordable to eligible households for the term of the loan, unless the project is determined to be no longer needed or the lender acquires title to the property through foreclosure or deed-in-lieu of foreclosure. This requirement is statutory.

Application Process

Upon approval of the fiscal year budget, Rural Development will issue an annual Notice of Funds Availability (NOFA). The notice will set forth the deadlines for application, the interest rate, and other requirements for the program, including additional guidance on the criteria for selection of loan guarantees.

USDA RURAL DEVELOPMENT COMMUNITY FACILITIES LOAN AND GRANT PROGRAMS

The Federally funded USDA Rural Development Community Facilities Program assists local governments, non-profit corporations, and Indian Tribes finance essential facilities such as assisted living centers and group homes.

To be eligible, essential community facilities must meet all the following criteria:

- A function customarily provided by a local unit of government
- Needed for orderly development of rural community a public improvement
- Does not include private/commercial/industrial undertaking (except industrial sites)

Direct Loans

Eligible Applicants

The following are considered eligible applicants for assistance through the Community Facilities Program:

- Governmental entities such as towns, cities, counties, or special purpose districts such as hospitals, schools, or fire districts.
- Nonprofit organizations (including associations, private corporations, or cooperatives) if they
 can demonstrate significant ties with the local rural community. Significant ties could be
 evidenced by:
 - Association with a public body(s)
 - Broadly based community representation within its membership OR broad-based board of directors
 - Public funding through taxes or community fund-raising
- Indian Tribes on Federal and State reservations and other federally recognized Indian Tribes.

Eliaible Projects

To be eligible, proposed projects must meet all of the following criteria:

- Primarily serve rural areas defined as cities, towns, or unincorporated areas with a population of 20,000 or less for loans and grants.
- Provide certification that the applicant is unable to obtain other credit at reasonable rates and terms and is unable to finance the proposed project from their own resources.
- Applicant must have the legal authority to construct the facility and issue security for and repay the debt. Final control of the facility must remain with the borrower organization for the life of the loan. The borrower may enter into a contractual agreement for management of the facility by a third party by contract management agreement.

Eligible projects include, but are not limited to, Health Care and Assisted Living Facilities; Group Homes; Fire, Rescue and Public Safety services; and Community, Social or Cultural services facilities.

Ineligible loan purposes include facilities used primarily for recreational purposes; facilities which are not modest in size, design and cost; on site utility systems; or business and industrial buildings in connection with industrial parks.

Funding Considerations

In order to be eligible for Rural Development Community Facilities Programs, the applicant must certify their inability to obtain adequate financing from commercial sources.

Joint funding from other agencies is strongly encouraged - evidence of leveraging receives additional priority points during the application review.

Funds may be used to <u>construct, enlarge, expand, or otherwise improve</u> facilities, which provide essential community services. This includes construction of new facilities, purchase and renovations or expansion to existing facilities, or expansion or improvements to facilities already owned by the applicant.

<u>Loan terms</u> will not exceed 40 years or the useful life of the facility financed or will not exceed State law or applicants organization authority

<u>Interest rates</u> are based on the Median Household Income (MHI) of the project service area. The MHI will be determined from income data provided by the most recent US Census.

<u>Security</u> is usually a general obligation or revenue bond for public bodies and liens on real and chattel property and assignment of income for non-profit corporations.

Application Process

Applications are accepted by USDA Rural Development at any time during the year. Each application is then given a priority score based on income, population, health and other considerations. Those applications with the highest priority points are selected to proceed with the application process.

Applicants should submit the "Uniform Application" to request funding consideration. Upon receipt of this application, Rural Development will determine priority for funding and request the additional information and certifications needed to complete the application process.

Please contact Montana Rural Development and a representative will meet with you to further explain the program and provide assistance to complete the application process.

Grants

Eligible Applicants

Eligibility requirements are the same as those for the direct loan program with the following exception:

 The median household income in the area to be served by the proposed facility must be below 80% of the State nonmetropolitan median household income of \$22,970, or below \$18,376.

Eligible Projects

Projects will be selected based on a priority point system. Projects that will receive priority are those that:

- Serve small communities with the highest priority going to those with a population of 5, 000 or less;
- Serve small communities with the highest priority going to communities with a median household income below the established poverty line of \$16,050.

Funding Considerations

A graduated scale based on population, median household income, and economic feasibility determines maximum grant assistance. Grant funds are used to supplement financial assistance consisting of Rural Development Community Facilities Loans, applicant contributions or loans and grants from other sources. The amount of grant funds provided for a project shall not exceed 75 percent of the total cost of developing the facility.

Application Process

The application process is the same as for the Community Facilities Loan Program.

Loan Guarantees

Eligible Applicants

The Community Facilities guaranteed loan program is designed to serve the same groups and can be used for the same purposes as the direct loan program. The major difference is that an eligible lender makes the loan with a Government guarantee.

The maximum percentage of guarantee is 90%; however, the guarantee will normally not exceed 80 percent. Guaranteed loans may be made in conjunction with direct community facilities loans.

Eligible Projects

Eligible loan purposes are the same as those for the direct Community Facilities loan program.

Funding Considerations

Interest rates are negotiated between the lender and the borrower and may be fixed or variable rates. A variable rate must be tied to a base rate published in a recognized financial publication.

The maximum allowable period for <u>repayment</u> will be the useful remaining life of the facility but not more than 40 years. The lender's policies and State laws usually dictate the number of years of repayment.

Tax-exempt issues where the interest paid to the lender is exempt from IRS taxes cannot be guaranteed.

Application Process

The "Uniform Application" may be used for this guaranteed loan program. This would be the first step in the initial determination of the funding priority rating. Normally, the applicant works directly with a lender in developing a complete application to submit to Rural Development.

SECTION 2

UNIFORM APPLICATION INSTRUCTIONS

The following instructions are to be used in completing the <u>Uniform Application Form for Montana Housing Projects</u>. Unless otherwise specified, fill in all blanks (if the question is not applicable, type NA or use a zero in the appropriate space). Please note: this application form was developed using spreadsheet software and automatically calculates totals, etc. If you are manually completing the application, you will need to calculate and enter these figures.

SECTION A -- APPLICANT INFORMATION

- 1. <u>Applicant Information</u>: Type in the official name of the applicant and the name of applicant's chief elected official or executive director; identify the type of entity applying (i.e. city, town, county, community housing development organization (CHDOs), non-profit, for-profit); enter the applicant's federal tax identification number; Data Universal Numbering System (DUNS) number (if applicable); mailing address, telephone and fax numbers; list the application contact person (the person who is most familiar with and responsible for the information contained in the application and who should be contacted with any questions regarding the application) including their telephone and fax numbers.
- 2. <u>Developer/Sponsor</u>: Enter the complete name of the project developer/sponsor; enter the type of entity (i.e. city, town, county, non-profit corporation, for-profit corporation, community housing development organization); enter the Developer/Sponsor's federal tax identification number, mailing address, telephone and fax numbers; and the name of a contact person, including their telephone and fax numbers.
- 3. <u>Owner</u>: Enter the official name and type of entity that will ultimately own the project; their federal tax identification number, mailing address, telephone and fax; and the contact person including their telephone and fax numbers.
- **4. Development Team:** List other individuals or entities that are part of the development team and their phone numbers. Type 'NA' (not applicable) in the box if the professional(s) listed is not involved with the development of this project.
- 5. Development Team and/or Ownership Identity of Interest: Place an "X" in the box which answers the question as to whether any members of the development team have a direct or indirect, financial or other type of interest with any of the other project team members. Mark either the 'Yes' or 'No' box. If you answer "YES", explain the relationship on the lines provided. Identities of interest are defined as a financial, familial, or business relationship that permits less than arms-length transactions. Such relationships include, but are not limited to, existence of a reimbursement program or exchange, common financial interests, common officers, directors, or stockholders, or family relationships between officers, directors, or stockholders.

22

As of October 1, 2003, all federal grant recipients are required to have a DUNS number. This applies to those who submit applications for USDA Rural Development programs. Those who wish to acquire a DUNS number should visit the Dun and Bradstreet website: http://dunandbradstreet.com/US/duns update/index.html

SECTION B -- PROJECT INFORMATION

Part I: Project Identification

This box identifies project and the primary project contact information only. The primary project contact is the person that can be contacted who is capable of answering questions concerning the project. Applicant information will be provided in Section B.

Part II: Chief Elected Official

Enter the appropriate information for the Chief Elected Official for the political jurisdiction in which the project will be located.

Part III: Project Description

Enter a brief summary of the proposed project. This should not be more than two or three paragraphs in length. All applicants must provide this.

Part IV: Legal Description

Provide a legal description of the property. Attach, as documentation, maps that show the site location and the surrounding area. Also, indicate the total acreage of the project site to the nearest tenth of an acre.

Part V: Site Control Status

Check the appropriate box. Attach, as documentation, a copy of proof of ownership, option, purchase contract, or long-term lease agreement.

Part VI: Zoning Status

Provide information on any zoning ordinances and restrictive covenants, which apply to the project site. Identify the status of the site regarding local zoning (i.e. site is already zoned, variance(s) required, approval process, time to completion), and attach, as documentation, a letter of proof.

Part VII: Utilities

Provide information on utilities which are either on-site or will be needed to support the proposed housing project. Examples of utilities include, but may not be limited to the following: water, sewer, natural gas, electricity, telephone, TV cable, streets, curbs, gutter, sidewalks, street lighting, and storm drainage. Attach, as documentation, letters of verification from independent sources. If required utilities are not currently available, attach a written explanation of how and when they will be available.

Part VIII: Project Classification, Type, Activity and Anticipated Funding Sources

Place an "X" in all boxes that apply to the proposed project in the Classification, Type of Project, Project Activity and Funding Sources sections. It is possible that more than one box may be checked in each of these sections if the project involves more than one housing activity.

NOTE: Single-family classifications include: single family homes, duplexes, triplexes and fourplexes. Multi-family classifications include: apartment buildings with 5 or more units.

Part IX: Type of Units

Enter the number of housing units in the proposed project for each type of unit. Examples of various types of housing units include: Single Family Homes, Apartments, Single Room Occupancy (SRO), shelter facility (dormitory, SRO, apartments, or a combination).

NOTE: In Parts IX, X and XI the "Totals" for number of units must match.

Part X: Project Uses

Enter the total number of buildings in the box provided. Enter the square footage and the number of units relevant to the categories provided. The low-income percentage for square footage and number of units is calculated by using the following formula:

NOTE: In Parts IX, X and XI the "Totals" for number of units must match.

Part XI: Project Beneficiaries

Enter the number of housing units, which will serve the indicated percentage of area median income levels.

NOTE: In Parts IX, X and XI the "Totals" for number of units must match.

Part XII: Targeting of Units/Number of Units

Enter the number of units for each category, as applicable.

Part XIII: Low-Income Compliance Period

Specify the number of years the proposed project will remain available to the households being targeted. Also, indicate whether or not the project will involve tenant-based or project-based rental assistance. If yes, specify: (1) if tenant or project based; (2) assistance program being used; and (3) number of units being assisted.

Part XIV: Implementation Schedule

Indicate in the first column ("Anticipated Completion") the month and year you anticipate each of the listed events to occur. If the event has already occurred, enter the month and year of completion in the second column ("Actual Completion").

NOTE: Enter only actual completion dates in the second column. Do not place NA in the second column if the event has not occurred.

Under grant commitments, list the grants applied for and/or awarded as applicable.

SECTION C -- FINANCIAL INFORMATION

Part I: Sources of Funds Statement

The "Sources of Funds Statement" lists all sources of funding including grant administration sources for the project (including awarded and anticipated sources of funds). If the project requires more funding sources than the 10 spaces provided, please attach an additional sheet.

Complete all information requested for each source of funding. If the information requested does not pertain to a given source, please indicate so by entering a "NA" for not applicable (i.e., a grant will not have a rate, loan term, amortization period or annual debt service).

If using other than a 360 day, monthly payment amortization for debt service, please explain how the debt service is calculated as footnote at the bottom of the page or as an attachment.

Attach, as documentation, copies of all funding commitment letters.

NOTE: The "Total Sources" of funds in this section must match the "Grand Total Project Costs" in Part II - Uses of Funds.

Part II: Uses of Funds

The "Uses of Funds" lists the break out of the projected costs necessary to complete the project.

At the top of each page, in the columns provided, type in the funding sources. (This must match the funding sources listed in Part I - "Sources of Funds Statement" of this section.) You then will indicate which source of funding will pay for each cost. Please verify that if a program is paying for a cost, it is an eligible cost under that program.

Eleven categories segregate the types of costs projected for this project. Each cost must be broken out into the individual line items within each category. Although these costs are only projected at this time, provide as much detail as the line items listed on this schedule. If a cost is not applicable to the project, leave that line blank.

Each individual line item is totaled to the far right as well as each category being subtotaled with the Grand Total on the third page of the "Uses of Funds" section. All subtotals and the grand total must add correctly.

NOTE: The "Total Uses" of funds in this section must match the "Total Sources" in Part I - Sources of Funds Statement.

Part III: Utility Allowance Information

NOTE: This section must be completed for all rental projects but does not need to be completed for other types of housing projects.

Calculate the "Utility Allowance Information" on this sheet. This form will assist you in calculating the utility allowance deduction for rental properties. Please note, you must use an acceptable source for the utility allowances, such as a Section 8 Utility Chart or a Public Housing Authority Utility Chart for the area in which the project is located.

The type of utility and who pays that utility (the first two columns) must be completed for all projects. If a utility is not offered in the project (i.e., Air Conditioning) enter 'NA' for not applicable. All utilities that will be tenant paid must list an allowance for each bedroom size offered in the project. Each bedroom size column then will total your utility allowance deduction for that particular bedroom size. This total then can be used in Part IV "Rent and Forecasted Income" schedule in column "d". If the owner pays all utilities, your deduction is zero (0) in column "d".

At the bottom of this form, list the source of utility (i.e., PHA, Section 8, etc.) and the effective date of the utility allowance. Please attach, as documentation, the source of your allowance. To determine if a utility allowance source is acceptable for a particular program, you will need to contact that program.

Part IV: Rent and Forecasted Income

NOTE: This section must be completed for all rental projects but does not need to be completed for other types of housing projects.

NOTE: For HOME and CDBG applications, the assumptions made in the pro forma must be thoroughly explained. For details, see the application guidelines for the HOME and/or CDBG Programs, as applicable.

This form calculates the total annual income, which is available to pay expenses and debt service of the project. A separate line must be completed for each type of unit that is targeting a different median income or has different rent levels. Include the following in each column:

Column "a" -- list the unit type by number of bedrooms

Column "b" -- list the number of units targeted

Column "c"* -- list the gross rent that is being offered for the unit type.

Column "d" -- list the utility allowance from Part III - "Utility Allowance Information" or the type of unit being addressed; if owner pays all utilities enter "0"

Column "e"* -- list the monthly contract rent the project will receive (this amount includes the tenant paid portion of the rent and any rent subsidy received for each unit).

*NOTE: Column "c" and "e" can be calculated two ways:

- 1) You can enter in the gross rent that is being projected and subtract the utility allowance to arrive at the contract rent, OR
- 2) You can enter in the contract rent and add the utility allowance to arrive at the gross rent being charged.

In either situation, the gross rent for a particular unit cannot exceed the maximum rent of the unit type considering the median income being targeted. This can be determined by comparing gross rent to the maximum allowable rent on the income and rent charts for each program.

Column "f" -- multiply Contract Rent by the number of units

Column "g" -- list the maximum area median income that will be served with the type of unit listed. This column may range from 0% AMI to market rate units. This targeting must match the targeting listed in Section A - Part X "Project Beneficiaries".

Column "h" -- list the average square footage for the type of unit being addressed. If you were to multiply this column by the number of units in column "b" and total all the lines, you should match the square footage of the units listed in Section A - Part IX.

Column "f" then will be totaled to arrive at the Gross Monthly Income. The vacancy factor will be calculated by multiplying the vacancy percentage by the Gross Monthly Income. The other project income also must be entered and then the total monthly and annual income can be calculated. Enter the projected annual percentage increase in income. This percentage is used to project the project's income over a 15-year period.

EXAMPLE:

					Total	Median	
Number of	Number of	Gross	Utility	Contract	Monthly	Income	Ave Sq. Ft
Bdrms	Units	Rent	Allow.	Rent	Rent	Targeted	per Unit
1	5	\$ 294	\$ 44	\$ 250	\$ 1,250	50%	850
1	4	\$ 338	\$ 44	\$ 294	\$ 1,176	50%	850
1	7	\$ 406	\$ 44	\$ 362	\$ 2,534	60%	850
2	1	\$ 0	\$ 0	\$ 0	\$ 0	Manager	1,100
2	4	\$ 406	\$ 52	\$ 354	\$ 1,416	50%	1,100
2	5	\$ 487	\$ 52	\$ 435	\$ 2,175	60%	1,100

Subtotal - Gross Monthly Income \$8,551 less Vacancy Factor 5% (428)
Other Project Income (monthly) \$350
Total Forecasted Monthly Income \$8,473
Total Forecasted Annual Income \$101,676

Projected Annual Percentage Increase in Income: 2.5%

Part V: Annual Operating Expenses

Enter the "Annual Operating Expenses" in the related line items provided on this sheet. These are the estimated expenses needed to operate the project for one year.

Part VI: 15-Year Operating Pro-forma

Use the information from Part IV - Rent and Forecasted Information and from Part V: Annual Operating Expenses, to complete the "15-Year Operating Pro-forma". This form projects the operations of the project over 15 years.

The formulas are as follows:

Net Income Avail. for Debt Service = Rent – Oper. Exp. - Replacement Reserves Net Cash Flow = Net Income Avail for Debt Service - Debt Service Debt Coverage Ratio = Net Income Avail. for Debt Service / Debt Service

SECTION D -- ENVIRONMENTAL - UNIFORM REQUEST FOR INFORMATION

The Montana Board of Housing Low Income Tax Credit Program and Single Family Set-A-Side Programs and the USDA Guaranteed Rural Rental Housing Program do not require an Environmental Review beyond the scope of this Section of the application. Although a full-scale Environmental Review is not required for these three programs, please complete this section of the application to determine if there are any potential environmental impacts to your project. All other funding programs require that the applicant complete this section at application and conduct an Environmental Review prior to release of funds.

At the application stage, you may not know the exact impacts of and mitigation measures for all the environmental issues. The Environmental Uniform Request for Information provides a tool for applicants to initially evaluate the environmental circumstances that may affect the proposed projects and raises the applicant's awareness of possible problems. Environmental issues may result in additional project costs and time for project completion. Identification of these issues at the application stage helps determine the amount of funds needed for the project and allows for early discussion of ways to mitigate concerns. We do not expect applicants to have completed an Environmental Review or Assessment before application; however, the applicant must have the capacity to conduct an Environmental Review prior to release of funds.

If the applicant is a certified Community Housing Development Organization (CHDO), the unit of local government in whose jurisdiction the project is located must conduct this section of the application. The CHDO must provide documentation that the unit of local government agrees to conduct the Environmental Review on behalf of the CHDO, should funding be awarded.

Part I: Capacity of Applicant to Conduct an Environmental Review and Project Information

Enter the name of the project in the space provided. Enter the name of the applicant's Environmental Certifying Officer who will ultimately complete the project's environmental review and the name of the individual who completed this form.

Answer questions 1a, 1b, and 2 If you answered 'Yes' to question 1a, attach a copy of the Environmental Impact Statement or Environmental Assessment to this form. If you answer 'No' to question 1a, then complete Part II of this form.

Answer question 2. If a detailed project description and request for comments has been sent to the State Historic Preservation Officer (SHPO), enter the date the description was submitted to SHPO.

Part II: Affected Land Uses and Environmental Resources

The Environmental Information form includes a listing of subject areas relating to potential impacts on the physical or human environment. Applicants must evaluate the potential impact of their project as it relates to each subject area. This involves an analysis of the impact on a subject area from the proposed project, or conversely, the potential impact on the project from a subject area. For example a proposed housing rehabilitation project may impact certain historic structures, or the existence of a floodplain could impact the location of a proposed affordable housing development.

Following are descriptions of the five codes listed on the form:

- 1. **N** No Impact Anticipated or Not Applicable to This Project;
- 2. **B** Potentially Beneficial Impact;
- 3. A Potential Adverse Impact;
- 4. P Agency Approval or Permits Required; and
- 5. **M** Mitigation Actions Required.

Check the appropriate box(es) that most accurately describe the impact the proposed project has on each of the items listed or the impact the items listed may have on the proposed project. In some cases, it may be appropriate for the applicant to mark more than one box for a single item. For example, if a potentially adverse impact has been identified, an agency approval or permit may also be required. If impacts on or from the subject area are anticipated, the applicant must describe the situation in the "comments" section on this form. If an impact is anticipated, applicants must identify the sources of information which were consulted to assess the potential impact on or from the project for the impacted subject area. Sources can include studies, plans, documents or the persons, organizations or agencies contacted.

Where a potential adverse impact is projected, the applicant must provide:

- 1. provide a brief description of any reasonable alternatives and a justification of the proposed alternative; and
- 2. list possible short and long-term measures to mitigate the potential adverse impact.

In most cases, applicants will be able to simply provide a brief response directly on the form. If a longer response is required, the applicant can type it on a separate sheet and attach it to the form.